



Nikhil Narayanan

Partner

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Practices:

Mergers & Acquisitions
Joint Venture & Collaborations
Private Equity
Equity Capital Markets (ECM)
Corporate & Commercial

Education:

MBA, London Business School (Bank of America Merrill Lynch Scholar)
BCL, St. Catherine's College, Oxford (Radhakrishnan Scholar)
B.A., LL.B. (Hons.), National Law School of India University (1998)

Professional Affiliations:

Karnataka Bar Association, India
Law Society of England and Wales, U.K.

Nikhil Narayanan is a Partner in the Firm's Corporate Practice. He has extensive international and cross-border experience, having advised corporate clients, financial sponsors and investment banks on high value and often market leading M&A and ECM transactions, both in London and in India.

Prior to joining the Firm, Nikhil spent 15 (fifteen) years in the UK, where worked in a magic circle law firm and a leading US law firm in London. Nikhil also has an MBA and experience as an investment banker in a bulge bracket investment bank in London.

Representative Matters:

In his area of expertise, Nikhil has advised and represented the following clients (including prior to joining the firm):

Mergers and Acquisitions; Joint Ventures:

- **Hain Celestial's** \$357 million acquisition of Tilda Rice;
- Spin-off of **Kimberly-Clark's** Indian healthcare business;
- **Videocon Hydrocarbon's** \$2.5 billion disposal of assets in Mozambique to ONGC and Oil India and the acquisition of the Youngman India by Werner (a US buyer);
- **Saudi Aramco's** \$1.3 billion disposal of its shipping business to the Bahri Group;
- Acquisition of the White Square and White Garden Russian real estate assets by VTB Capital;
- **Meridian Capital's** disposal of its stake in Almaty airport;
- **Mitsubishi's** \$7.3 billion bid for RBS' aviation finance business;
- **Afren plc's** acquisition of the Canadian listed Black Marlin Energy Holdings Limited;
- **Afren plc's** \$588.25 million acquisition of certain oil and gas assets in Kurdistan;



- Acquisition of L&G Bank by Northern Rock plc; and
- Privatisation of Nigeria Telecom.

Private equity transactions

- **OCP Asia's** \$50 million investment in DQE Entertainment;
- **Unitech** in relation to certain commercial arrangements with Brookfield Asset Management relating to Unitech Corporate Parks;
- **Various international mezzanine funds** on their proposed Indian investments;
- Exits by **various sovereign wealth funds** from investments in Barclays plc;
- **Qatar Holdings'** €1.5 billion sale of its stake in Volkswagen AG;
- **Eureko B.V.'s** €1.5 billion sale of 13% of PZU; and
- \$600 million sale of **BC Partners'** stake in MH Perakendecilik ve Ticaret A.S.

Equity capital markets transactions

- **Rio Tinto's** \$15.2 billion rights issue;
- **Barratt Development's** £720 million placing and rights issue;
- **BES'** €1.2 billion rights issue;
- **Banco Santander's** €7.2 billion rights issue;
- **Prudential's** proposed \$21 billion AIA acquisition financing rights issue; and
- Rights issue financing of a \$9 billion proposed acquisition by an FTSE 100 bidder.

Publications and presentations:

Nikhil has been very active in the publication space. His publications include:

- **"Inbound Private M&A deals - Value Protection"**, Indian Business Law Journal, September 2014; and
- **"Looking Ahead to the Proposed Telecom M&A policy"**, Indian Business Law Journal, October 2013.



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Nikhil has also been a speaker on the following:

- Speaker at the Indian Chamber of Commerce (FICCI) seminar on the Indian Companies Act, 2013.